

Query ID	Section	Page No.	Clause No.	Brief Description of the clause	Query/ Comments of Bidder	Response
	2	6	2. b	Bidder should have an Average annual turnover of at least 12 Cr. during last three (3) audited financial years (2017-18, 2018-19 and 2019-20)	The criteria should be removed	No change, Clauses remains as per RFP
		14	Payment Terms and Milestones	Payment Terms: Advance Payment - Nil	15% advance payment to be made	No change, Clauses remains as per RFP
	IV	7	4.4.7	The EMD of the unsuccessful Bidder will be returned / discharged to the Bidder within 30 days of finalization of selection of the Bidder. The EMD of the successful Bidder will be returned on submission of Performance Bank Guarantee for an amount equal to 5 % of the total value of contract.	Refer clause no. 4.4.6, PBG is asked for an amount equals to 10% of the total value of contract whereas, as per clause no 4.4.7 , PBG is asked for an amount 5%. Please clarify PBG is required for 5% or 10% of the total value of contract.	PBG shall be 5% of the Total Contract Value
	Payment Terms and Milestones	14	Sr 2	Sr. No. 2, Mile Stone: On Nodal AITP by End User, Payment Release-30%	What do you mean by nodal AITP. Does it mean Acceptance testing by customer /end customer ? Please signify and elaborate for our better understanding.	The Acceptance shall be by End customer , No change, Clauses remains as per RFP
	Payment Terms and Milestones	14	Sr 3	Sr. No. 3, Mile Stone: On Final AITP of Shelter by End user, Payment Release-30%	What do you mean by nodal AITP. Does it mean Acceptance testing by customer /end customer ? Please signify and elaborate for our better understanding.	The Acceptance shall be by End customer , No change, Clauses remains as per RFP
		5		SOW: Apart from Design, Supply, Installation & Commissioning; Bidder also need to process for shelterization of communication and non-communication devices on vehicle.	The prescribed Scope of Work states that Apart from design, supply, installation & commissioning, bidder also need to execute the work for shelterisation of communication & non communication devices – It clearly indicates that Scope of Work calls for detailed Shelterization work for various shelters (Comm, optical & Power shelters) but where in there is no separate Line item for quoting its price in the Price bid. Please clarify where to quote for cost of Shelterization work to be executed for various shelters.	Yes, Shelterization work is in Bidder Scope
	Part 1: Optical Node	19	(au)	Refer Page no 19 , Scope Split between ITI & Bidder _ Refer item no (aa) – Integration Accessories, another Item (au) Any other items/Services required as per RFP.	Integration Accessories (aa) and Any other items/Services required as per RFP (au) to be supplied by Bidder, this needs to be clarified as it may have major Financial / Commercial impact to our BOM Cost. Please elaborate it clearly to avoid any conflict or confusion after bidding .	Kindly review the page no 19, as per RFP
	Payment Terms and Milestones	14		Payment Terms and Milestones: 1. Milestone-1: 40% Payment On Delivery of Shelter 2. Milestone-2: 30% Payment On Nodal AITP by End User 3. Milestone-3: 30% Payment On Final AITP of Shelter by End user	We at PEL do hereby Proposes our payment terms as under : 1. Milestone-1 - 10% advance against BG. 2. Milestone-2 - 60% within 30 days from the date of Invoice after acceptance of material by customer (PDI). 3. Milestone-3 - 20% within 90 days from date of dispatch. 4. Milestone-4 - Bal 10% within 180 days or after completion of AITP by end user whichever is earlier. The above payment terms are proposed considering the fact that work contract if awarded to succesful bidder involves lot of investment for buying the raw material, cost for its designing, fabrication cost, cost for integration, cost for internal & third party testing/ATP etc and considering the criticality of deliveries of the project , the cash flow must be in rotation by getting our outstanding payment on time at proposed milestones so that delivery of these Shelter & other associated items to ITI may not be affected.	No change, Clauses remains as per RFP
	IV	7	4.4.8	Bid Submission: Bids in prescribed forms shall be submitted in double sealed cover (Technical and Financial Bids in separate envelopes) mentioning clearly, with such super- scription on the top of envelope and submitted to the; (The Physical Submission Options RPAD / Courier / Hand Delivery only)	Please clarify whether the Bid submissiion is Off-line or On-line. If It is On line , whether it is mandatory to submit its Off line documents before the scheduled date and time of its submission	Bid Submission is offline , Bidder need to prepare two separate envelope, one for technical & other for financial. Both of them should be sealed in one Envelope. EMD / MSME Certificate should be a part of Technical Envelope.

	V	13		The bidders are to quote the price understanding complete Supply and installation (where applicable) for the chosen Section (s).	1. Prices to be quoted for BoQ items (Communication Node, Power Node & Optical Node) mention at page no. 24 to 27 & 40 should be clubbed respectively at sl. No. 1. Communication Node, 2, Power Node & 3. Optical Node of Financial Bid. Kindly clarify? 2. Can we add new line item (miscellaneous / accessories) in Financial Bid Format at sl. no. 8 as there is no Line item refered in the existing Price bid format to quote price for these items .	No change, Clauses remains as per RFP
	V	13		7. Quantity for line items 5,6 and 7 may vary till 100%.	Please clarify in details to understand more clearly. Does it means qty may be nullified depending upon its actual requirement by ITI?	No change, Clauses remains as per RFP
		9	4.8.6	Last Date and Time for Submission of Bids	We request you to extend the due date by 15 more days time.	
		9	4.8.11	EMD	Can we submit DoD registration in lieu of EMD?	No change, Clauses remains as per RFP
		14		Delivery Timeline	Delivery timeframe to extend by 2 months from the date of signing of CDR document.	No change, Clauses remains as per RFP
	VII	14		PAYMENT TERMS, DELIVERY TIMELINES & LD	revise the payment terms	No change, Clauses remains as per RFP
	V	14	PAYMENT TERMS, DELIVERY TIMELINES & LD (2)	Liquidated Damages	LD is very high	No change, Clauses remains as per RFP
	-	-	Bid Submission	Mode of Tender submission	Online/ Offline	Offline (Physical Submission)
	-	-	RFP	RFP	Will it get revised	No change, Clauses remains as per RFP
	-	-	-	Prime Mover	Vehicle model number	BEML 8X8 TATRA Heavy duty Truck